

# FINANCE FOR PEOPLE, FOR COMMUNITIES

# An Economic and Social Concern

More apparent than ever, together we have been onto something over the last 24 years: Capital Region residents—poor, middle income, and wealthy—along with locally based faith and civic groups, businesses, banks and unions, pooling their resources in order to lend their

Your community loan fund is an open and transparent economic model that keeps business and financial transactions fair and personal and, as you will see throughout this report, neighbors a hand-up. leads to rewarding results. Managed with sound stewardship, we have been building commu-

Since 1985, the Capital District Community Loan Fund has served as one of your venity assets, not toxic assets. hicles for making the Capital Region a better place to live, work, worship and recreate. To date, we have made over 470 loans to community and economic development projects throughout eleven counties, totaling almost \$22 million, and resulting in over 680 units of affordable housing created or preserved, 135 small businesses and micro enterprises started or expanded, over 800 jobs created or retained, and over 110 commercial facilities purchased or renovated. In addition to our lending activities in underserved credit markets, hundreds of area entrepreneurs and nonprofit groups have received one-on-one counseling, classroom training and experienced advice. Furthermore, we are pleased to report that we continue to have a 100% repayment rate to all of our socially concerned investors, small and large. Without you, these results would

Approaching our 25th anniversary, we have thoroughly demonstrated that community not have been achieved. economic development lending creates local economic strength by stimulating activities in underserved markets, facilitating diversity, and promoting community well-being and environmental sustainability. With exciting plans to expand your community loan fund this year, and next, you can be assured that precious resources will leave a lasting legacy in the Capital Region and be made available to current, and future, generations of small business entrepreneurs, micro and social enterprises, and nonprofits providing affordable housing and community services.

At this pivotal time, we need your continued support to produce much needed economic and social dividends as we meet today's economic challenges.

Please do not hesitate to contact us if you have any questions, comments or suggestions for our work. On behalf of our Board of Directors, Committee Members and staff, thank you for your continued support and generosity.

Gratefully,

Peggy L.S. Barmore

President, Board of Directors

Pagy 1 Barnera Sister Marvier

Immediate Past President

**Bob Radliff Executive Director** 



# Our 2008 Program Highlights



May 2008 Small Business Course graduating class at the School of Business at The College of Saint Rose

Thanks to your support and encouragement, 2008 was another very productive year for community economic development in the Capital District—affordable housing was created or preserved, minority and women owned businesses were started or expanded, economic activity in low-wealth communities was stimulated, and needed services to low-income people were provided.

# Community Economic Development Lending

In 2008, we grew our loans outstanding approximately 30% to over \$6 million—our most ever. We financed 26 community and economic development projects led by nonprofit organizations and micro enterprises owned by low-income people, minorities and women. In addition, we:

- Made our 461<sup>st</sup> loan and have now exceeded \$21 million in loan originations
- Committed another \$2 million to new loans and lines-of-credit



Walt Brady, Doctor Myria Emeny, and Khamel Abdulai at the Grand Opening of Doc Myria's Family Medicine in Westerlo, rural Albany County

- Increased our maximum loan limit to nonprofit groups to \$350,000
- Expanded our capacity by promoting Walt Brady to our Director of Lending and hiring (early 2009) Joe Landy as a Lending Officer

# Training and Technical Assistance

The Community Loan Fund complements its lending activities with training and technical assistance services. Led by our Manager of Training and Technical Assistance, Paul Stewart, this year's highlights included:

- Individually counseled over 200 individuals and groups
- Held three 8-week business planning training courses, taught by Mike Mathews, with the School of Business at the College of Saint Rose; 42 students graduated
- Held special trainings and workshops, many with the Albany Center for Economic Success, over 100 entrepreneurs attended
- Offered 4 free Small Business Legal Clinics in cooperation with The Legal Project of the Women's Bar Association
- Worked with low-income individuals who attended financial literacy classes through the Affordable Housing Partnership and saved funds to start or expand their own small businesses

## Socially Concerned Investing

The Community Loan Fund continues to provide opportunities for concerned individuals and institutions to put their principles into practice and invest locally in community improvements. Socially concerned investors—through donations and/or below market rate loans (any return may be a good return in the current market)—provide the necessary capital for our community and economic development activities. In 2008, highlights included:

- Hired Linda Chandler as our Development Manager
- Grew total lending capital pool to \$8 million
- Held a Spring Tour for supporters and investors that visited financed projects in Troy:
   Troy Community Food Coop (start-up commitment), Sanctuary for Independent Media (facility purchase), Olde Judge Mansion Bed & Breakfast (women-owned business) and Hudson Mohawk Industrial Gateway (renovations); special thanks to Tom Carroll and Joe Fama for leading the tour with wisdom and humor
- Held our Annual Event at NYSUT celebrating 23 years of socially concerned investing and community development lending, with over 150 attendees
- The Community Loan Fund's growing number of investors—over 300 individuals, faith-based institutions, unions, foundations, banks, and other business and civic groups continued to enjoy a 100% repayment rate as they witness economic activities delivering impressive social returns

# Collaborations and New Initiatives

As our work testifies, we strongly believe that partnerships and collaborations can often produce the best results. Also, our unique role as a regional organization allows us to help promote and transfer best practices to other areas of the Capital District. Some of these efforts and exciting new initiatives met evolving community needs in 2008:

- Participated in the Capital District Homeownership Collaborative and helped manage its first initiative, a buyer broker realty company—Community Realty
- Helped manage Fox Creek Press, the non-profit publisher of Kirby White's newest release Wilder Ponds and his community development mystery novel The Long Stair—over \$10,000 in net proceeds have now supported affordable housing, community development & environmental conservation efforts
- Participated as a member of Capital District Local First, an organization that raises public awareness of the benefits of a sustainable local economy.

# 2008 Jeanette Dworkin Award





#### Jody Hotaling, Thunder Customs

Sharon Springs Schoharie County

in recognition
of her skill and
perseverance in
starting and growing
a small business, and
her commitment
to improving our
community

In 2004, Jody Hotaling decided to turn her love of motorcycles into a business, and Thunder Customs roared to life. Thunder Customs is a custom parts and accessories retail store in Sharon Springs which sells and offers service and repair for motorcycles, snowmobiles, and ATVs. Entrepreneurs often have difficulty obtaining capital, but as a woman trying to start a motorcycle business, Jody faced a unique challenge: two different banks told her they would not even consider her loan applications. The CDCLF saw potential though, and has supplied Jody with four loans for business expenses, as well as to purchase the building Thunder Customs previously rented. Although the building suffered a devastating fire last year, Thunder Customs rebuilt and is already ahead of financial projections.



## Board Of Directors

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Lisa Malone Secretary

David Ashton (joined Feb 2009)

Harry A. Harder

Phyllis Hathaway (joined Feb 2009)

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# Staff

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Linda Chandler
Joe Landy
Bob Radliff
Analisa Sanchez
Paul Stewart

Director of Lending
Development Manager
Lending Officer
Executive Director
Office Administrator
Manager of Training &
Technical Assistance

Jaime Potter RPI Intern Emily Schultz RPI Intern



Community Loan Fund Staff
Sign manufactured by borrower, Capital Signsmith

#### Committees

#### Loan Committee

Lisa Malone, Co-Chair Michael Slik, Co-Chair David Ashton Doug Kallenburg Kirsten Keefe Khamel Abdulai Bobbi Carter Cedric Carter Karisa Centanni Trisha Driscoll James Jednak Peter Trombley

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### Nominating and Leadership

Harry Moran, *Chair* Kirsten Keefe Michael Slik



#### Lending Activities in 2008

#### Loans Closed

- Joy Auto Transportation (Corinth, Saratoga Co.): \$10,000 for start-up trucking company owned by low-income individual
- Details (Greenwich, Washington Co.): \$9,000 for woman-owned start-up hair salon
- Capital District Habitat for Humanity: \$100,000 for acquisition of land in Albany's South End neighborhood made in partnership with the Charitable Leadership Foundation; and \$150,000 for the purchase and installation of a furnace system and a NYSERDA-approved energy efficient roof
- Cambridge Valley Community Development and Preservation Partnership: \$250,000 to preserve and revitalize historic rural freight yard in Village
- Hubbard Hall Projects (Cambridge): \$200,000 for freight depot renovation costs
- Housing Resources of Columbia County: \$67,000 for mixed-use property and improvements in Hudson
- Auntie B's (Greenwich, Washington Co.): \$5,500 to expand woman-owned soy-based candle business
- Western Contractors (Montgomery Co.): \$10,000 line-of-credit for minority-owned contracting business
- Lighting Cultivator (Malta, Saratoga Co.): \$50,000 to start-up nonprofit fostering research, development and manufacturing of energy-efficient lighting products
- Housing Resources of Columbia County: \$45,000 for cash flow while awaiting NYS contract proceeds
- Lorice Enterprises (Albany): \$10,000 line-of-credit for minority-owned contracting business

- ATS Management Construction (Schenectady): \$3,000 for cash flow to minority-owned contractor
- Doc Myria's Family Medicine (Westerlo, Albany Co.): \$20,000 for woman-owned medical practice in underserved rural area
- TASC of the Capital District: \$30,000 for exterior repairs to Albany building housing program clients
- Albany Community Land Trust: \$52,000 to purchase and repair West Hill property for resale to low-income household
- Underground Railroad History Project of the Capital Region: \$20,000 to stabilize historically significant building in Albany's Arbor Hill



# Couldn't have been more accommodating and very enthusiastic!

—Tina Urzan, Small Business Borrower

- Windo-Therm LLC (Hoosick Falls, Rensselaer Co.): \$35,000 line-of-credit for manufacturing and installation of window insulation panels
- New York State Coalition for the Aging, Inc.: \$25,000 line of credit while awaiting payment on NYS contract
- Tea Leaves & Coffee Beans (Schuylerville): \$10,000 to a woman-owned business for the purchase of equipment
- Fabio's Grocery (Schenectady): \$20,000 for equipment and improvements to minority-owned small business
- Little Blessings Daycare (Albany): \$3,000 to woman-owned business for home-based childcare provided to third shift hour workers

# • Interfaith Partnership for the Homeless, Inc. (Albany): \$80,000 for acquisition and predevelopment costs for construction of a facility to provide affordable housing for chronically homeless individuals with disabilities

- Tesoros (Schenectady): \$50,000 to woman-owned business for relocation of retail store and café
- New York Library Association, Inc. (Guilderland): \$335,000 for a building to relocate headquarters
- Sherry Lynn's, LLC (Latham): \$20,000 to a woman-owned business to assist in relocation of a retail store providing gluten-free products

#### **Loan Commitments**

- Troy Community Food Cooperative: \$75,000 for opening of market in downtown that will renovate existing commercial property, create jobs and provide healthy foods
- Albany Community Action Partnership: \$20,000 to start-up temporary staffing agency business for human service providers and community organizations
- Housing Assistance Program of Essex County: \$300,000 to construct six new affordable homes in the Town of Keene as first project of newly created Adirondack Community Housing Trust
- Ark Community Charter School (Troy): \$300,000 to purchase leased school building attended by 180 students primarily from disadvantaged households (closed in 2009)
- Better Neighborhoods, Inc. (Schenectady): \$80,000 for the construction of a single family house using green/ADA/universal design techniques which will be sold to a low-income individual(s)
- Bethesda House, Inc. (Schenectady): \$300,000 for construction and relocation of a new headquarters which includes 16 affordable housing apartment units (closed in 2009)
- CK Cycles, LLC (Albany): \$20,000 to a small business for working capital and inventory purchase (closed in 2009)
- BTW Contractors (Wynantskill, Rensselaer Co.): \$10,000 line of credit to a woman-owned contracting business
- Orchid's Jamaican-American Restaurant (Schenectady): \$10,000 for a start-up of a woman-owned restaurant and catering business (closed in 2009)

## 2008 Spring Tour



#### Olde Judge Mansion B&B



Tina Urzan, owner of the Olde Judge Mansion Bed and Breakfast in North Troy, has realized a dream of entrepreneurship while making a difference in her North Troy neighborhood. Eight years ago, Tina decided to purchase the building full of ornate, architectural detail and convinced her brother to help her restore it. Together, they rebuilt walls and returned the stately old building to a beautiful Victorian. In 2005, Tina decided to purchase the back building, behind the Olde Judge Mansion, and turned to the CDCLF for help. "The Community Loan Fund (CDCLF) was the sole support that I had... without this, it was impossible to rent to anyone in order to start the process of income, in order to start paying the bills."

### Please support our other borrowers

Able Asbestos Construction, Albany \*
ACS Printing, Albany
Adirondack Chambers of Commerce, Glens Falls
Adolescent Employability Skills Plus Program
Affordable Housing Partnership\*
Albany Area Housing Opportunities\*
Albany Center for Economic Success\*
Albany Citizen's Council on Alcoholism
Albany Community Land Trust, Albany\*
Albany County Consumer Advocacy Board for
Mental Health

Albany Housing Coalition, Albany\*

Albany Housing Resident Development Corporation

Albany United Methodist/Tri-City Shalom\*

Altamont Program\*

Anokha Imports, Greene Co.\*

Annie's Nursery, Schenectady\*

Arbor Hill Development Corporation

V. Pilar Arthur, Albany

Arts Center for the Capital Region, Troy

Art Partners/Tsehaya & Co., Albany

Association for the Protection of the Adirondacks,

Niskayuna

Auntie B's, Greenwich

Austin Peters Subway Arbor Hill, Albany

Bethesda House, Schenectady\*

Bethlehem Children's School\*

Better Neighborhoods Inc., Schenectady\*

Big Brothers/Big Sisters\*

Bountiful Closet of the Capital Region\*

Cambridge Valley Community Development

Capital District African American Coalition on AIDS\*

Capital District Center for Independence\*

Capital District Community Gardens, Troy

Capital District Habitat for Humanity\*

Capital District Women's Employment Resource Center

Capital Signsmith, Inc., Albany

CAPTAIN, Saratoga Co.

Career Links: Opportunities that Last\*

Carver Community Center, Schenectady\*

Casa Dominicana Restaurant, Albany

Catholic Charities Housing

Catskill Mountain Housing, Greene Co.

Centro Civico of Amsterdam\*

Child Program & Family Resource Center, Schenectady

Chocolate Gecko, Albany\*

Chocolate Geeko, Alibany

Cohoes Multi-Service Senior Service Center

Commission on Economic Opportunity, Troy

Community Land Trust of Schenectady\*

Community Housing Resource Board

Consumer Directed Choices, Albany \*

C.O.C.O.A. House, Schenectady

Creative Technologies, Albany\*

Dave Jones Fitness Studio, Colonie\*

Destiny's Salon, Albany\*

Details, Greenwich

Doc Myria's Family Medicine, Westerlo

Domestic Violence Services, Saratoga

EBC Physical Therapy, East Berne

Equinox, Albany

Fabio's Grocery, Schenectady\*

Faldoni's Delicatessen, Mechanicville

Family & Children's Services of the Capital Region\*

Family YMCA of Glens Falls

Frank Chapman Memorial Institute

Freedom Organic Soils, Albany Co.

Girlfriendz, Inc., Albany

Girls Inc. of the Capital Region

Glens Falls Family YMCA\*

Grand Street Community Arts, Albany

Greene Co. Community Action Program \*

Habitat for Humanity of Schenectady Co.\*

Hamilton Hill Arts Center, Schenectady\*

Howlywood Pet Salon, Cohoes

Homeless Action Committee, Albany\*

Homeless & Travelers Aid Society, Albany\*

HomeSave: Anti-predatory Lending Project

Housing Resources of Columbia County\*

Hubbard Hall, Cambridge\*

Hudson Mohawk Industrial Gateway, Troy

INES Beauty Salon, Albany Co.

In Our Own Voices, Albany

Interfaith Partnership for the Homeless, Albany

Johnson Design, Schenectady

Kenwood Child Development Center, Rensselaer\*

Knox Estates\*

Laurene Walsh Childcare, Albany Co.

Legal Aid Society of NENY



# ...thrilled by my experience with the Community Loan Fund. Your organization is truly a benefit to this community.

—In Our Own Voices, Nonprofit Borrower

Lighting Cultivator, Malta

Little Blessings Daycare (Albany)

Living Resources Corp.\*

Lorice Enterprises, Albany

Lower Adirondack Regional Arts Center, Glens Falls

Lucca Salon, Malta

Mahogany Barber & Beauty Shop, Albany

Malta Health & Fitness

Mechanicville Area Community Services Ctr.

M Deuce Floor Care, Schenectady

Media Alliance, Troy

MG Auto Repair, Schenectady

Midnight Enterprises, Cohoes\*

Minority Contractors Technical Assistance Program,

Schenectady

Moreau Community Center

Neighborhood Preservation Coalition of NYS North Country Ministry, Warren County North Creek Railway Depot Preservation, Johnsburg New York Council of Nonprofits New York Library Association Inc., Guilderland NYS Coalition Against Domestic Violence, Albany NYS Coalition for the Aging NY Statewide Senior Action Council\* Olde Judge Mansion B&B, Troy Old Songs, Inc., Voorheesville Omni Plumbing, Albany One Hundred Black Men, Albany

## 2008 Social Enterprise Award



### Treatment Alternatives for Safer Communities of the Capital District



#### In recognition of its outstanding service to the community and socially responsible use of resources

Treatment Alternatives for Safer Communities (TASC) of the Capital District is a non-profit organization that was established in 1984. The mission of TASC is to assist offenders in the Capital District who are in need of drug, alcohol, or mental health treatment, as well as to help them re-integrate into the community.

Joanne Schlang, Executive Director of TASC, started the organization in 1983 after hearing about similar programs at a conference she attended. Now, TASC provides assessment, treatment planning, and referral for clients facing new criminal charges, as well as probation or parole violations. The Capital District TASC is the only TASC nationwide that provides transitional housing, which Schlang calls the "crux of TASC". The CDCLF made the purchases and renovations of these transitional residences possible, providing a total of over \$400,000 in loans.

Paldor Planning Services, Inc., Albany Parkside View/The Community Builders, Schenectady Party with Mia, Wynantskill The Pottery Place, Glens Falls Rainbow Access Initiative, Niskayuna Refreshing Springs Day Care, Schenectady\* Regional Farm & Food Project Rest & Be Thankful Foundation Royal Let, Cairo Junction Ryan's Farm, Columbia Co. Sabah Middle Eastern Food Market, Albany Salsa Brothers, Schenectady Saratoga County EOC, Saratoga Springs Saratoga Springs Preservation Foundation Schenectady City Mission Schenectady Community Action Program\* Schenectady YWCA, Mary Hill House\* Shelters of Saratoga\* Sherry Lynn's, LLC Social Justice Center, Albany\* St. Joseph's Housing, Albany St. Paul Center, Rensselaer Stands Under the Son, Schenectady Support Ministries for Persons With AIDS\* Sure Sew, Albany Tailorama, Albany TASC of the Capital District\* Tea Leaves & Coffee Beans, Schuylerville Tesoros, Schenectady\* Thunder Customs, Schoharie Co.\* Transitional Services Association, Saratoga Trinity Child Care Center, Albany\* Trinity Institution—Homer Perkins Center, Albany\* TAP, Inc.\* Troy Area United Ministries (TAUM) Troy Boys & Girls Club Troy Rehabilitation and Improvement Program\*

25th Hour, Albany

Underground Railroad History Project of the Capital Region

United Tenants of Albany

Via Fresca, Albany Co.

V Salon, Albany

Waterford School of Early Childhood

West Hill Improvement Corporation, Albany

Western Contractors, Montgomery Co.

Whitney Young Jr. Health Center, Albany

Wiawaka Holiday House, Warren County

Windo-Therm, LLC, Hoosick Falls

WPNT Construction Inc., Albany

YouthBuild, Schenectady

\*More than one loan

With apologies for any omissions



#### Current Investors

#### Businesses, Nonprofits, Cooperatives, Unions

Albany Area Housing Opportunities

Albany NY Vietnam Veterans' Memorial Committee

Capital Affordable Housing Funding Corp.

Honest Weight Food Coop

Neighborhood Resource Center

NYSUT

Plumb Engineering

The Village Store Co-op

#### Faith-based

Albany Friends Meeting

Albany Presbytery

Calvary Cemetery

Carmelite Sisters for the Aged and Infirm

Cathedral of Immaculate Conception

Church of St. Vincent DePaul

Church of the Holy Spirit

Delmar Presbyterian Church

Endowment Trust of the First Unitarian Universalist

Society of Albany

First Unitarian Society of Schenectady

Hudson Adirondack Spirituality Center

Rev. James J. Kane

Mill Hill Sisters

Our Lady of Grace Church

Religious Sisters of Mercy

Roman Catholic Diocese of Albany

Simple Gifts (Catholic Workers)

Sisters of St. Joseph Homeless Committee

St. Clement's Church

St. Helen's Church

St. John's Episcopal Church

St. Lucy's Church

St. Madeleine Sophie Church

St. Patrick's Church now Holy Family Parish

St. Paul's Endowment Fund

St. Paul's Endowment Fund Sarah Frank Memorial

St. Stephen's Episcopal Church, Delmar

Union Presbyterian Church

Unitarian Universalist Association of Congregations Unitarian Universalist Congregation of Saratoga Springs

United Jewish Federation of NENY

Unity Church in Albany

#### **Financial Institutions**

Ballston Spa National Bank

Bank of America

Capital Bank & Trust

First National Bank of Scotia

First Niagara Bank

Glens Falls National Bank & Trust Co.

HSBC Bank

Key Bank, NA

M & T Bank

Opportunity Finance Corporation

Pioneer Savings Bank

RBS Citizens, N.A.

Saratoga National Bank & Trust Co.

**SEFCU** 

TD Banknorth

Trustco Bank

#### Foundations/Trusts

Calvert Social Investment Foundation

Charitable Leadership Foundation

CR Alternative Trust

Gadfly Trust

Scheib Revocable Trust

#### Individuals

David G. Ashton III & Kathleen M. Moser Herbert R. Abbott and Stella Lombardo

Judith Porter Adams

Guy D. & Aimee

Allaud

Robert Andrews &

Margaret Wilson

Billie Aul

Brian Austin

Patricia Beetle

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# You are my economic stimulus of choice.

—Marilyn McCabe

Donor, former Board President

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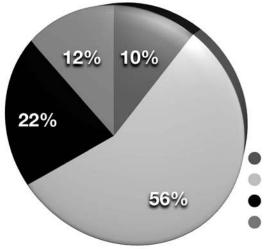
Dana E. & Kathleen T.

Bliss White & Robert McIntosh

McGuinness

#### Investments

12/31/08



Financial Institutions: 17

Individuals: 95

Faith-based: 38

Businesses, nonprofits, foundations, trusts: 21

Louise McNeilly Bruce Merrill James H. Miller Edward J. Murphy Eileen Murray James P. & Dorothy L. Murray Dolores Murray-Lark Diana M. Pane Leah Penniman Sandra Polishuk Lois & Don Porter **Bob Radliff** Ray and Phyllis Ratte Mary Q. Reagan Gail & George Richardson Theresa Rodrigues & Clarence Sundram Paul Rosenberg Nancy Rutenber Michael Rynasko Roberta A. & Steven B. Sandler **James Schamus** Kathleen K. Senchyna William A. & Julie A. Shapiro Christine R. Sheridan Heidi Jane Siegfried Gregor & Jeanne Simon-MacDonald Margaret Skinner Judith Smith Dorothy A. Sokol H. Austin & Martha Spang Susan E. Spang & Mary Jane Zanelli JoAnn V. Timme Cecilia & Eric Tkaczyk F. Michael Tucker Nancy S. & Wayne B. Virkler Elaine & Dorsey Whitehead Joseph F. Wierschem Lawrence Wittner Mark P. Yolles Mary Lou & Craig Youmans Frank Zollo & Petra Hahn \*deceased in 2008 With apologies for any errors or



Long-term investors and supporters recognized by Bishop Hubbard at Fall Event at NYSUT

omissions

#### Our Donors

#### Businesses, Non Profits, Unions

25th Hour Accounting Solutions, Wayne Higdon Affordable Housing Partnership

Albany County Democratic Committee

April Marie Music, LLC

Ben & Jerry's of Freeport, ME

CDWBA Legal Project, Inc., Lisa Frisch

Chicago Title Insurance Company, Joe Culella

Community Realty

Anne Reynolds Copps, Esq.

Harry Moran, CFP, Cornerstone Financial Advisors

Honest Weight Food Co-op

Interfaith Partnership for the Homeless, Janine Robitaille

George R. Kaminski, CPA

Lemery Greisler LLC, Paul Levine

Living Resources Corporation, Fredrick Erlich

McIntosh Woodworks, Robert & Bliss White McIntosh

New York Library Association, Inc., Michael Borges Newkirk Products, Inc.

O'Connell & Aronowitz

Connen & Anone

Party with Mia

J.W. Pfeil

Schenectady County Community Business Center, Keri Pratico

Schenectady Local Development Corp., Steve Strichman & Sherry Hauenstein

Slocum, DeAngelus & Associates, PC, Jerry DeAngelus

Stulmaker, Kohn & Richardson, LLP, Tim Pierce Superior Business Products, Inc.

Troy Food Coop, LLC, Alane Hohenberg

#### Faith-Based

Church of the Holy Spirit Congregation Beth Emeth First Unitarian Society of Schenectady Our Lady of Grace Parish Siena College Friary Sisters of St. Joseph of Carondelet St. Lucy's Church Rev. James J. Vaughan

#### **Financial Institutions**

Adirondack Trust Company Ballston Spa National Bank Bank of America Berkshire Bank Citizens Financial Group First Niagara Bank
Glens Falls National Bank & Trust Company
HSBC Bank
Key Bank National Association
M & T Bank
NBT Bancorp
Pioneer Savings Bank
SEFCU
TD Banknorth, N.A.
Trustco Bank

#### **Foundations**

Charitable Venture Foundation
JPMorgan Chase Foundation
TD Banknorth Charitable Foundation
The Community Foundation for the Greater Capital
Region

## 2008 Spring Tour



### The Sanctuary for Independent Media



The Sanctuary for Independent Media of Troy is a center where media rules, and where people can learn, perform, produce and deliver their product in a non-commercial environment. It is a project of the New York Media Alliance of Troy, directed by Steve Pierce. "Media Alliance is hands on," says Pierce, "it is how to create a message, to produce the DVD, the documentary, the short." The CDCLF provided a mortgage loan for the Sanctuary to purchase a former church building on 6th Avenue. "The building is perfect for production, for camera shoots, for DVD production and audience viewing," says Pierce.

#### **Public Sector**

Albany County Legislature/ William Clay Empire State Development Corp. NYS Legislative Item, Sen. Neil Breslin SBA PRIME

#### **Individuals**

Khamel M. Abdulai Rezsin & Theodore Adams Saima Akhtar John & Mary Ann Allen Rich Angehr Anonymous David G. Ashton Billie Aul Howard Bancroft Peggy L.S. Barmore Patricia Barr Matthew Bender IV Brenda Bertram Christopher P. Betts Lizabeth Anne & Gregg Brown Bitner Victor Bobnick James L. Bopp Senator Neil & Ellen Breslin Milton Brown Gene Bunnell A.J. & J.E. Schuetz Burgess Michael J. & Kathleen H. Burgess

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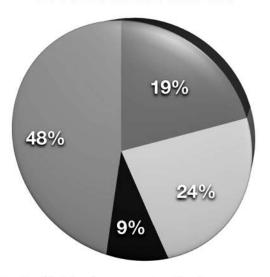
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Roger & Martha Mock Susan Grace Moore

Maureen Moran Christine M. and Garry R. Morrow Mary E. Mounteer Mark & Dhammika Muesse Anne M. Mulderry Eileen Murray & Ken Baker James & Wilys Nelson Anthony Opalka Brian O'Shaughnessy & Maureen Casey Laura Paris Mark B. Patten III Ellie Pepper Ann Petersen Peter K. Phelan William B. Picotte Joseph W. & Patricia Pinto Robert D. & Lauri S. Plattner Suzanne Pollard Donald & Lois Porter Robert K. & Margaret Radliff Joyce Lynn Rambo Phyllis & Raymond G. Ratte Mary Reagan George P. & Gail M. Richardson Theresa Rodrigues & Clarence Sundram Michael Rynasko & Susan Troll Eileen & Thomas Santoro Joanne Schlang Alice M. Schrade Jane & Tim Schramm William Schroeder & Wendy Pattison Kathleen K. Senchyna George & Paula Shaw Peter Sheehan Christine R. Sheridan Richard L. & Eileen Shirey Gene & Pat Shuler Michael Slik & Connie Walsh Austin & Martha Spang Susan E. Spang

Matt Staccone Jean M. Stern Lois Barden Stilley George & Resa Tanner Henry & Terry Tedeschi

Hans O. Tiefel

Sara J. Vandercar

F. Michael & Lynette Tucker

**Judith Traite** 

Bertold E. Weinberg
Susan Weinrich
Robert Weissberg
Bonnie Welch
Jordan Wells
Marcia C. Wendth
Elaine & Dorsey Whitehead
Ruth Whitney
William & Jennifer Wilkerson
Caleb C. & Linda J. Wistar
Mary M. Withington
Lorraine F. & William Wynne

# Silent Auction & In-kind Donations

Khamel Abdulai

Albany Aqua Ducks & Trolleys April Marie Music, LLC Baseball Hall of Fame Book House of Stuyvesant Plaza Bountiful Bread Marti Bryer, LMT Capital Repertory Theatre Children's Museum of Science & Technology Lissa D'Aquanni Evergreen Country Club First Niagara Bank Glassy Beads Honest Weight Food Coop **Hubbard Hall Productions** Jean Paul Day Spa/Hair Salon Jeepers Justin's, DeJohn's & Legends MicroKnowledge Computer Training & Consulting Midtown Tap & Tea Room Rev. Jim Miller Eileen Murray Newkirk Products, Inc. **NYSUT** 

Olde Judge Mansion Bed & Breakfast Open Door Bookstore Party with Mia Proctor's Theater Margaret Radliff Rice Mansion Inn Saratoga Performing Arts Center Sycamore Country Club Tea Leaves & Coffeee Beans The Egg (Center for the Performing Arts) The George Mann Tory Tavern The Pottery Place Troy Music Hall Turf Hotels Virgil's Café WAMC/ The LINDA Leah Walsh Wedgewood Inn, Ed August Wolberg Electrical Supply Co.,

#### Legal Counsel

Aline Galgay, Esq.
Paul Levine, Esq., Lemery Greisler,
LLC
O'Connell & Aronowitz

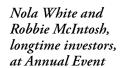
#### Accounting/Audit

Wayne Higdon, 25th Hour Accounting Kenneth Claflin, Cusack & Co.

#### Layout & Design Services

Newkirk Products, Inc. Drea Leanza Graphics and Photography

With apologies for any errors or omissions





#### CUSACK & COMPANY

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Certified Public Accountants
AND
New York State Society of
Certified Public Accountants

JOHN A. CIMINO, CPA, OF COUNSEL

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Capital District Community Loan Fund, Inc. Albany, New York

We have audited the accompanying statements of financial position of the Capital District Community Loan Fund, Inc. (a nonprofit corporation) as of December 31, 2008 and 2007 and the related statements of activities and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Community Loan Fund's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Capital District Community Loan Fund, Inc. as of December 31, 2008 and 2007, and the changes in its net assets and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

CUSACK & COMPANY, CPA'S LLC

Cusadet Cugny, CP4's LIC

Latham, New York February 10, 2009

#### CAPITAL DISTRICT COMMUNITY LOAN FUND, INC.

STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2008 AND 2007

#### **ASSETS**

	<u>2008</u>	<u>2007</u>	
Assets			
Cash	\$ 430,531	\$ 946,816	
Cash, Designated for Loan Commitments	2,134,291	2,139,636	
Accounts Receivable	38,882	26,752	
Loans	6,200,258	4,867,154	
Allowance for Uncollectible Loans	(568,712)	(485,896)	
Loans, Net of Allowance	5,631,546	4,381,258	
Prepaid Expenses and Other Assets	3,806	2,814	
Equipment and Leasehold Improvements, Net	26,283	30,000	
Total Assets	\$ 8,265,339	<u>\$ 7,527,276</u>	
<u>Liabilities and Net Assets</u>			
Liabilities			
Notes Payable	\$ 4,502,339	\$ 3,973,938	
Accounts Payable and Accrued Expenses	34,896	15,355	
Total Liabilities	4,537,235	3,989,293	
Net Assets			
Unrestricted	3,728,104	3,537,983	
	·		

Total Liabilities and Net Assets



\$ 8,265,339

\$ 7,527,276

#### CAPITAL DISTRICT COMMUNITY LOAN FUND, INC.

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2008 AND 2007

	<u>2008</u>	<u>2007</u>
Revenues:		
Government Grants	\$ 133,979	\$ 122,083
Contributions	147,267	116,247
Interest Income	440,051	446,675
Miscellaneous Income	<u>8,790</u>	32,142
Total Revenues	<u>730,087</u>	717,147
Expenses:		
Salaries	235,405	253,557
Payroll Taxes and Benefits	37,742	51,743
Professional Fees	13,952	11,937
Conferences	1,514	1,989
Office Supplies	5,594	5,074
Travel	-	1,771
Dues and Recording Fees	2,345	2,475
Postage	2,745	3,920
Telephone	3,395	3,373
Bank Service Charges	197	93
Insurance	2,269	3,031
Rent	10,800	10,800
Collection Expense	1,976	1,627
Miscellaneous	3,843	2,610
Public Education	14,979	10,405
Equipment and Repair	3,665	2,530
Interest Expense	102,905	94,213
Loan Loss Provision	90,298	50,000
Depreciation	4,993	4,460
Training	1,349	3,285
Total Expenses	539,966	518,893
Increase in Net Assets	190,121	198,254
Net Assets, Beginning of Year	3,537,983	3,339,729
Net Assets, End of Year	<u>\$ 3,728,104</u>	\$3,537,983